



OCCL LIMITED

14th Floor, Tower-B, World Trade Tower, Plot No. C-1, Sector-16, Noida - 201301, UP
Phone : 91-120-4744800 Email : occlnoida@occlindia.com
Website : www.occlindia.com



July 30, 2025

The Manager

BSE Limited
Department of Corporate Services
Floor 25, P.J. Towers, Dalal Street
Mumbai – 400001
Scrip Code: 544278

The Manager

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400051
Scrip Symbol: OCCL LTD

Dear Sir(s)/ Madam,

Sub: Investor Presentation for the quarter ended June 30, 2025

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the Investor Presentation for Q1 FY26.

This is for your information and records.

Thanking you,

Yours faithfully,

For **OCCL Limited**

Arvind Goenka

Chairman & Managing Director

DIN: 00135653

Encl. As above

Registered Office:

Survey No. 141,
Paiki of Mouje, APSEZL,
Mundra, Kachchh,
Gujarat, India, 370421
CIN: L24302GJ2022PLC131360

Plants:

Plot No. 3 & 4 Dharuhera Industrial Estate, Phase – 1
Dharuhera – 123106, Distt. Rewari, (Haryana)

SEZ Division: Survey No. 141, Paiki of Mouje Villag, Mundra, Taluka
Mundra, Mundra SEZ, District Kutch, Gujarat, 370421



OCCL Limited

Providing Solutions...

...Creating Innovations



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Q1 FY26 Financial Highlights

Message from Promoter & Managing Director



Commenting on the results, **Mr. Arvind Goenka, Promoter and Managing Director** said,

"We have started FY26 on a positive note, revenue stood at Rs. 123 crores and witnessed a sequential growth of 14%, supported by good performance from acid division. EBITDA also grew by 36% QoQ and stood at Rs. 27 crores with improvement in EBITDA Margins which was 21.7%, improved operational efficiency and acid margins. PAT stood at Rs. 13 crores and witnessed a growth of 51% QoQ. With the recent imposition of anti-dumping duties on imports from Japan and China we are expected to witness further strengthening in the domestic market environment going forward.

While the global Insoluble Sulphur market continues to witness stable demand, realizations continues to remain weak in certain geographies due to over-supply. Despite this, the long-term fundamentals of the Insoluble Sulphur market remain intact, driven by structural growth in the global tyre industry and the rising demand for high-performance, environment-compliant tyres. In the short term the supply will exceed demand leading to depressed realizations but we are expecting in navigating through these challenges smoothly.

While certain external challenges remain beyond our control, we continue to prioritize technology-led innovation and product development. Additionally, we are actively working to further enhance product quality, with emphasis on dispersion and ensuring superior thermal stability which are critical performance attributes for next-generation automotive tyres.

Even during the most challenging industry downcycles, the company has consistently maintained profitability and delivered robust cash conversion while paying out dividends to its shareholders, reflecting the strength of our core business and disciplined execution. Backed by a robust financial position, deep customer relationships, and operational flexibility, we are well-positioned to capitalize on opportunities as the market environment improves."

Profit & Loss Statement

| Particulars (Rs. Crs.) | Standalone | | | |
|--------------------------------------|--------------|--------------|------------|-------------------|
| | Q1 FY26 | Q4 FY25 | QoQ | FY25 ¹ |
| Total Income from Operations^ | 123.5 | 108.5 | 14% | 308.8 |
| Raw Material* | 55.4 | 43.1 | | 116.0 |
| Employee Expenses | 13.5 | 14.0 | | 38.7 |
| Freight and forwarding Expenses | 8.3 | 8.4 | | 31.2 |
| Other Expenses | 19.6 | 23.4 | | 67.8 |
| EBITDA^ | 26.7 | 19.7 | 36% | 55.0 |
| EBITDA Margin (%) ^ | 21.7% | 18.1% | | 17.8% |
| Depreciation | 7.1 | 7.0 | | |
| EBIT | 19.7 | 12.7 | 55% | 34.1 |
| EBIT Margin (%) | 15.9% | 11.7% | | 11.0% |
| Finance Cost | 1.3 | 1.3 | | 5.5 |
| Profit before Tax | 18.3 | 11.4 | | 28.6 |
| Tax | 5.2 | 2.7 | | 7.2 |
| Profit After Tax | 13.1 | 8.7 | 51% | 21.4 |
| PAT Margin (%) | 10.6% | 8.0% | | 6.9% |
| Other Comprehensive Income | 0.0 | 0.0 | | 0.0 |
| Total Comprehensive Income | 13.1 | 8.7 | 50% | 21.5 |
| EPS | 2.63 | 1.74 | | 4.29 |

^incl. Other Income, *Total Raw material cost incl. change in Inventories ¹9 Months Operations

Balance Sheet



| EQUITY & LIABILITIES (Rs. Crs.) | Mar-25 |
|--------------------------------------|--------------|
| Equity Share Capital | 10.0 |
| Other Equity | 386.3 |
| Total Equity | 396.3 |
| Financial Liabilities | |
| Borrowings | 19.0 |
| Lease Liability | 5.4 |
| Provisions | 2.3 |
| Deferred Tax Liabilities (Net) | 35.0 |
| Total Non-Current Liabilities | 61.7 |
| Financial Liabilities | |
| Borrowings | 37.4 |
| Lease Liability | 0.1 |
| Trade Payables | 23.5 |
| Other Financial Liabilities | 9.7 |
| Other Current Liabilities | 4.2 |
| Income Tax Liability | 0.4 |
| Provisions | 1.1 |
| Total Current Liabilities | 76.3 |
| Total Equity and Liabilities | 534.3 |

| ASSETS (Rs. Crs.) | Mar-25 |
|---------------------------------|--------------|
| Property, Plant and Equipment | 369.8 |
| Capital Work-in-progress | 2.7 |
| Right of Use Assets | 8.6 |
| Other Intangible Assets | 0.5 |
| Financial Assets | |
| Investments | 1.2 |
| Loans | 0.7 |
| Others | 7.1 |
| Other Non-Current assets | 0.7 |
| Total Non-Current Assets | 391.4 |
| Inventories | 59.9 |
| Financial Assets | |
| Investments | 10.1 |
| Trade Receivables | 64.9 |
| Cash and Cash Equivalents | 0.2 |
| Loans | 1.1 |
| Others Financial Assets | 0.0 |
| Other Current Assets | 6.6 |
| Total Current Assets | 142.9 |
| Total Assets | 534.3 |

Cashflow Statement



| Particulars (Rs. Crs.) | Mar-25 |
|---|--------------|
| Net Profit Before Tax | 28.6 |
| Adjustments for: Non Cash Items / Other Investment or Financial Items | 26.0 |
| Operating profit before working capital changes | 54.6 |
| Changes in working capital | 19.8 |
| Cash generated from Operations | 74.4 |
| Direct taxes paid (net of refund) | -4.6 |
| Net Cash from Operating Activities | 69.8 |
| Net Cash from Investing Activities | -26.1 |
| Net Cash from Financing Activities | -74.0 |
| Net Decrease in Cash and Cash equivalents | -30.4 |
| Opening Balance of Cash and Cash Equivalents | 0.1 |
| Cash and cash equivalents received pursuant to Scheme of Arrangement | 30.5 |
| Cash & Cash equivalents at the end of the period | 0.2 |

Company & Business Overview



MARKET LEADER

AG Ventures Group Company
One of the market leader in the production of Insoluble Sulphur

TECHNOLOGY DRIVEN

Aims to be the most respected, most preferred technology driven Insoluble Sulphur supplier to the Rubber industry

"REACH" Compliant

OCCL is a people and technology driven company. Our products are "REACH" compliant & Company has ISO40001 & ISO45001 certification

MANUFACTURING FACILITIES

State of the art manufacturing facilities in India at Dharuhera (Haryana) and at Mundra (Gujarat)

MARKET SHARE

Domestic Share of 55% - 60%
Global market share of ~10%
Customer Base + 40

RATING

OCCL has been awarded with ECOVADIS GOLD SUSTAINABILITY RATING placing OCCL amongst the top 6% of the companies assessed globally

ACCREDITATION

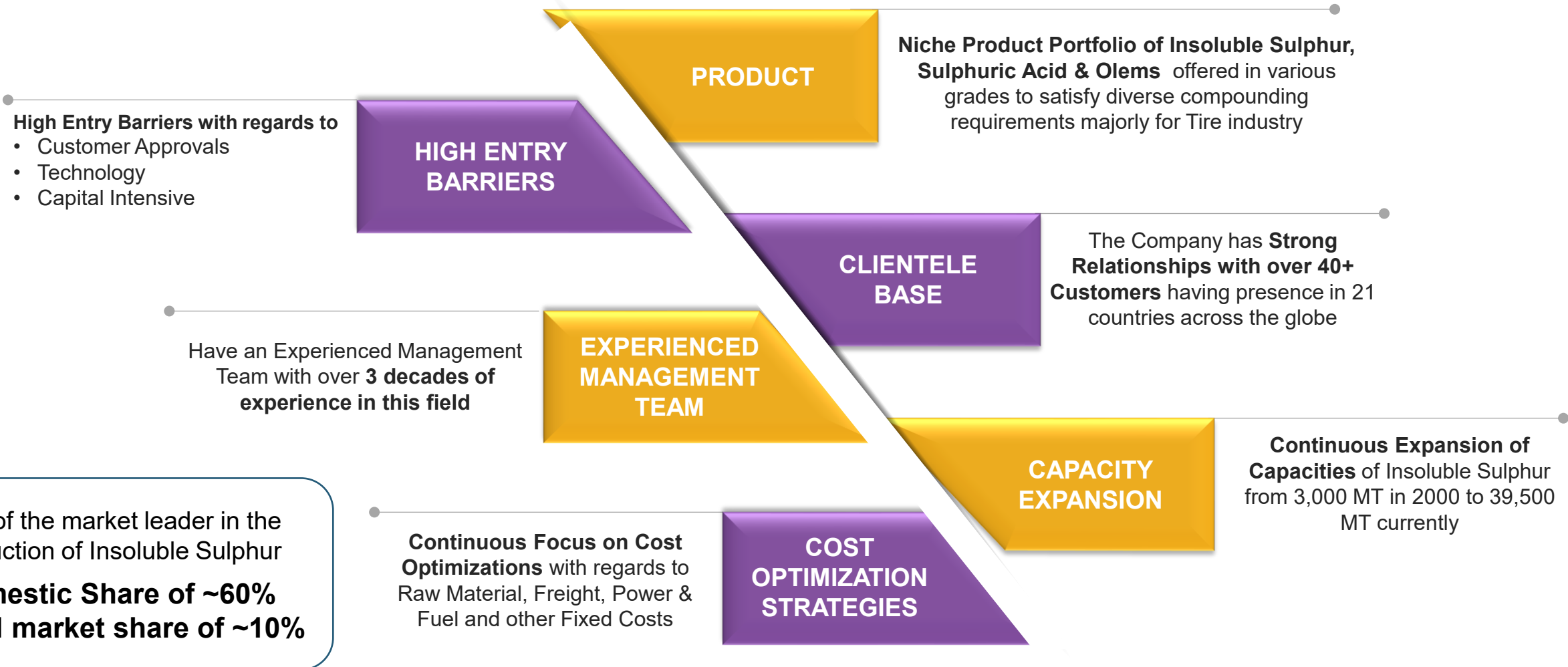
OCCL has been accredited with 'RESPONSIBLE CARE' logo by Indian Chemical Council (ICC)



KEY STRENGTHS



Key Strengths

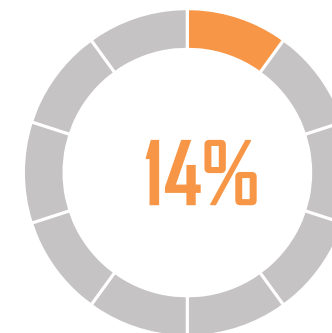


We deliver a Niche Product Portfolio...



INSOLUBLE SULPHUR

- Insoluble Sulphur is sold under the brand “DIAMOND SULF”
- Application : Used as vulcanising agent in application where sulphur loading levels are required above the sulphur solubility rating of particular elastomers
- DIAMOND SULF is offered in various grades to satisfy diverse compounding requirements majorly for Tire industry
 1. High Dispersion Grades
 2. High Stability Grades
 3. Special Grades



SULPHURIC ACID & OLEUMS

- Manufactures both Commercial Grade and Battery Grade Sulphuric Acid and Oleums
- Application : Dehydrating agent, catalyst, active reactant in chemical processes, solvent, detergents and absorbent
- Offered in following Grades
 - Battery Grade : Storage battery, rayon, dye, Detergent and pharmaceutical industries
 - Commercial Grade : Steel, heavy chemical and superphosphate industries

With Strong Customer Relationships...



apollo

Continental



BRIDGESTONE
Your Journey, Our Passion

MRF

GOODYEAR

JK TYRE
TOTAL CONTROL

CEAT

SUMITOMO
RUBBER INDUSTRIES

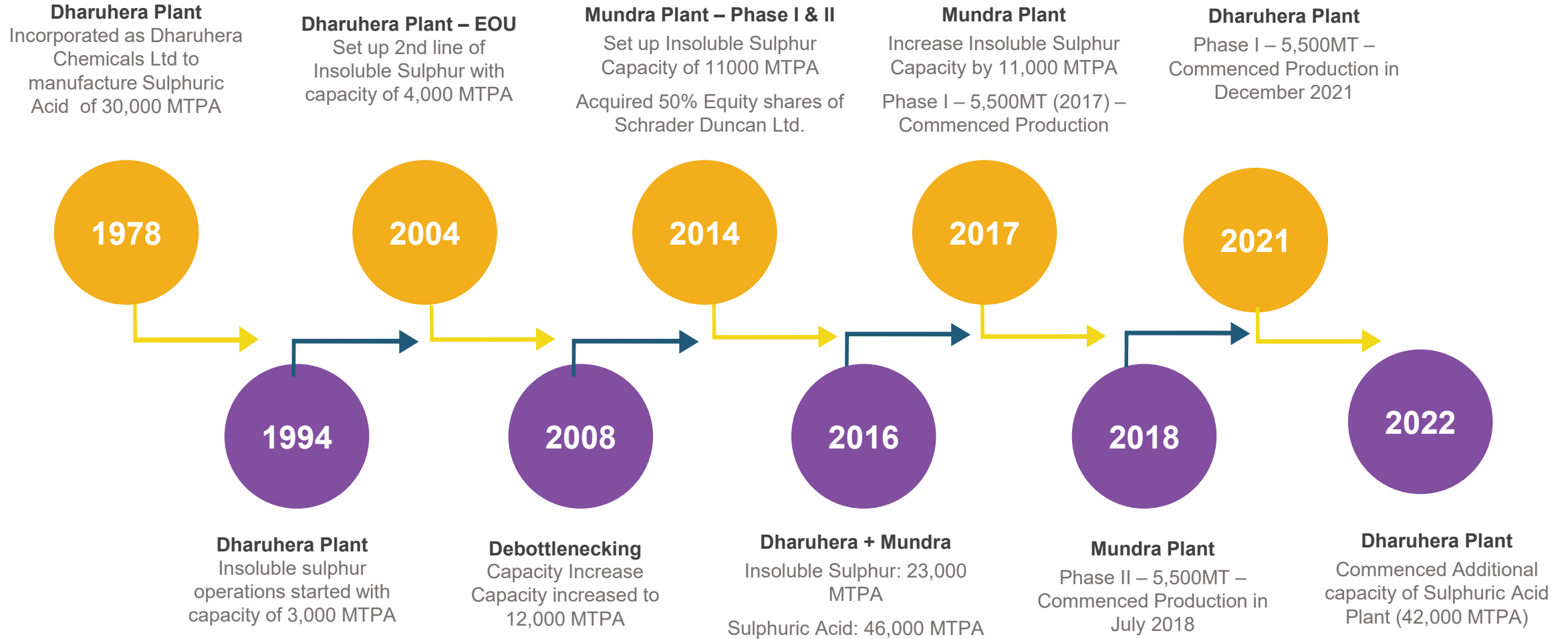
Having Presence in 21 Countries



...across the globe

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

We have Continuously expanded...



Having State of Art Manufacturing Facilities...

| Product name | Annual Capacity (MT) | Location | No. Of Lines |
|------------------------|----------------------|----------------------|--------------|
| Insoluble Sulphur | 17,500 | Dharuhera (Haryana) | 3 |
| Insoluble Sulphur | 22,000 | SEZ Mundra (Gujarat) | 4 |
| Sulphuric Acid / Oleum | 88,000 | Dharuhera (Haryana) | 2 |



We use Cost Optimization Strategies

KEY RAW MATERIAL

Sulphur available easily from oil refineries

Coating Oil is procured from domestic as well as international suppliers

LOGISTICAL ADVANTAGE

Presence at the Port gives Location Advantage of reduced Logistic & Freight Cost

~55% of the sales constitutes Exports

FIXED COSTS

With increase production at the plants Operating Leverage to play out

Expansion has resulted in reduced Fixed cost/ Overheads per MT as R&D and Utilities have been shared

POWER COST OPTIMIZATION

Self-Sufficiency of steam for Plant at Dharuhera

Benefits from Lower Power Cost in SEZ Gujarat

TAX BENEFIT

SEZ location of Mundra Plant - Tax Exemption benefit

Experienced Management Team

Mr. Arvind Goenka – Promoter, Chairman & Managing Director

- Commerce Graduate from Kolkata University with 40 years of Experience in managing jute, lubricants, carbon black and Chemicals industry with expertise in finance & international marketing
- Responsible for the Long-term Goal Setting & Monitoring the progress of the Company

Mr. Anurag Jain - Chief Financial Officer (CFO)

- Part of the company for 34 years
- He brings dynamism to the Financial, Commercial Operations & IT of the company & has played a key role in the Growth and Restructuring of the company over the years

Mr. Alok Gupta: Vice President (Operations)

- He has more than three decades of extensive experience in manufacturing of Insoluble Sulphur and contributed significantly in the expansion and growth of the organization over the years.

Mr. Akshat Goenka - Promoter & Jt. Managing Director

- Graduate in Economics & International Relations from University of Pennsylvania, USA and an Alumnus of Harvard Business School
- He played a key role in setting up Plant of the Company for manufacturing Insoluble Sulphur at SEZ Mundra, Gujarat and expansion at Dharuhera, Haryana. Over the years, he has also contributed immensely in developing an organizational culture that contributes to furthering the Company's commitment to its core values and stimulates continuous improvement

Mr. Muneesh Batta: Vice President (Marketing)

- An M.B.A (International Business) with about 30 years of experience in International business
- Responsible for marketing of Insoluble Sulphur & increasing market share of Diamond Sulf overseas

Having High Entry Barriers

Product Portfolio

- Various grades to satisfy diverse compounding requirements of leading tire manufacturers
- Ongoing development of New Grades to meet Customer requirements

Customer Approvals

- Minimum 24 months required by Customers to approve & validate product from new supplier
- Widely accepted around the world as a preferred vendor by leading tire manufacturers

Capital Intensive

- Edge over the others -
Proven Track Record
In-house Technology

In house Technology

- In house R&D team works on a continuous basis to improve Quality of product and its Properties
- In house technology team to maintain the technical and quality edge at each production stage

OCCL has successfully implemented its In-house Technology which has been approved by all our Customers across the globe

Awards & Accolades

All these certificates are valid for OCCL Ltd



Accolades received for the work done in the Areas of Sustainability/EHS/ Community Partnership



Sustainability Initiatives



Water Conservation

We have moderated the consumption of water per unit of our end product through recycling and the use of superior technologies.

- Recycling of water
- Rain water harvesting
- Ground water rejuvenation through pond recharge
- Reduction in water consumption through process changes



Energy Conservation

These initiatives have strengthened our business sustainability

- Rooftop Solar
- Reduced fuel consumption through process optimisation
- Shifting to more energy efficient fuels
- Captive solar power for Dharuhera (to start during the year)



Steps towards Climate Change

We have reduced the consumption of energy derived from fossil fuels and increased the consumption of renewable energy. This has helped minimise our carbon footprint.

- Replacement of liquid fuels to gas
- Use of solar power
- Maximum water recycling
- Reduced carbon foot prints
- Power consumption reduction through size optimisation of Equipment

Our company has following certifications, which has helped to enhance corporate respect and Creditability across stakeholders

Responsible Care, EMS certification, OHSAS certification, Gold rating in sustainability assessment by IGMC and EcoVadis, Supplier Certifications & ISO 20400 Certification (Standard for sustainable procurement)

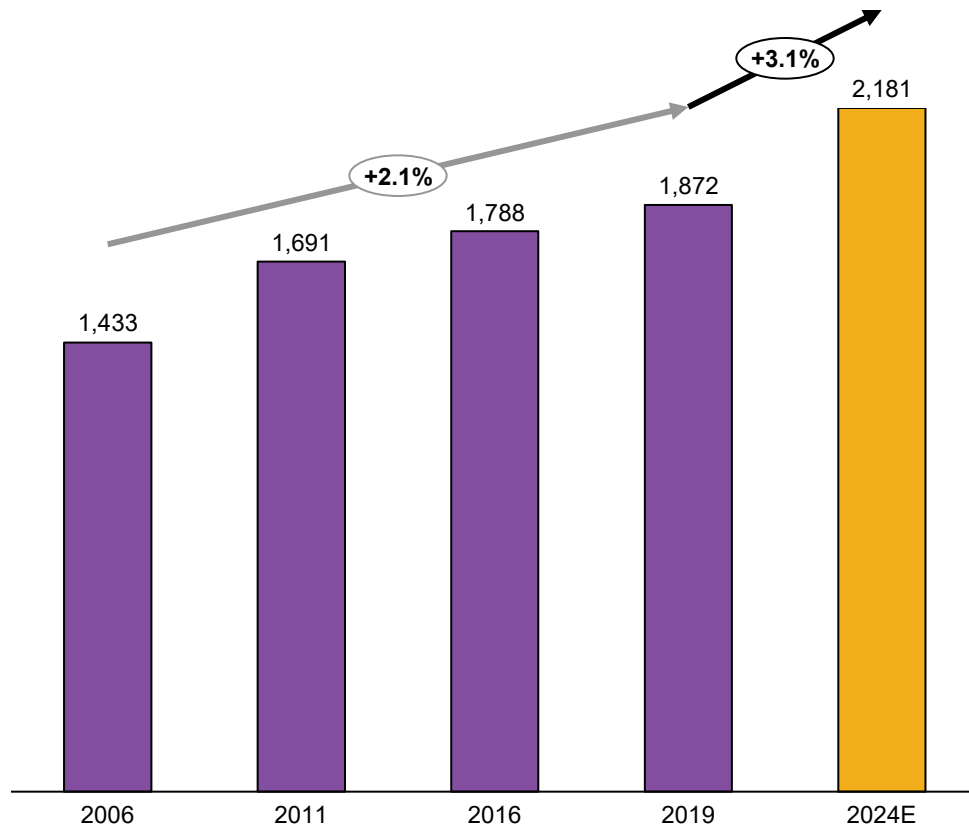
The background of the slide is a grayscale, high-magnification photograph of a microchip. It shows intricate circuit patterns, including concentric circular tracks and various small, rectangular components mounted on the surface. The lighting creates a bokeh effect with many bright, out-of-focus spots.

KEY GROWTH OPPORTUNITIES

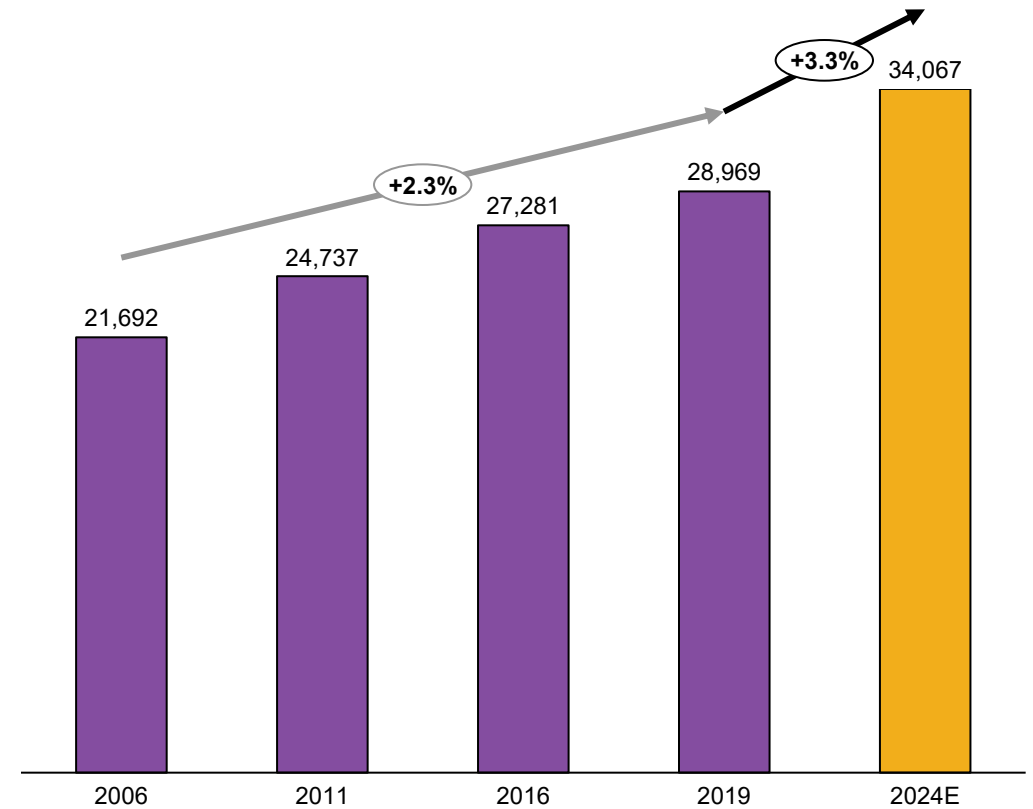
Global Tyre Industry



Tire Production (mn units)



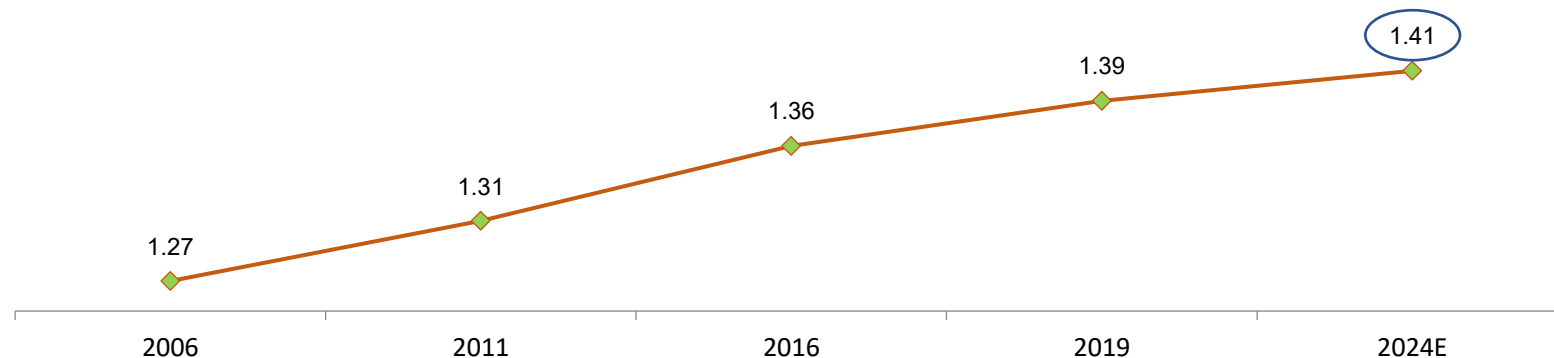
Tire Rubber Consumption (‘000 tonnes)



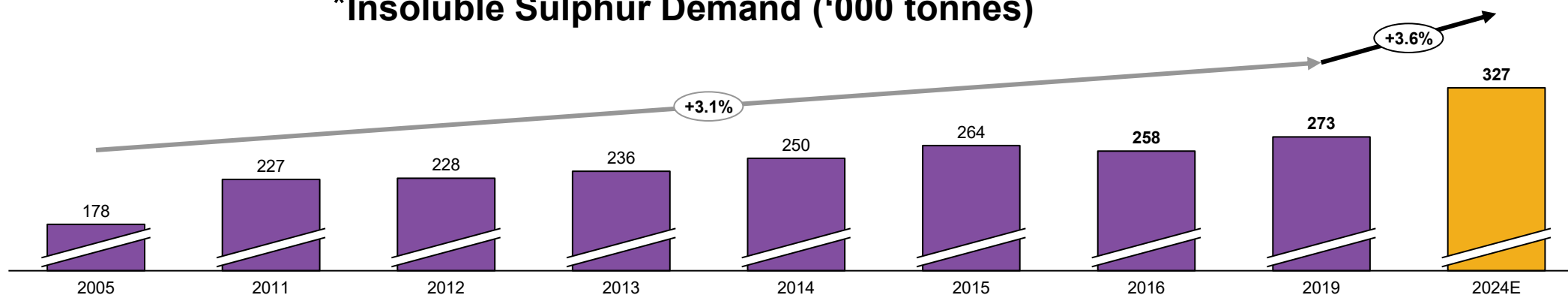
Source: Notch Report

Insoluble Sulphur – Demand Forecast

Radialisation Effect Insoluble Sulphur to Tire Rubber Ratio



*Insoluble Sulphur Demand ('000 tonnes)



Source: Notch Report

* Also incl. Insoluble Sulphur used for Non-Tire Goods

Key Growth Drivers



Capacity Expansion

- Capacity expansion at Dharuhera, Haryana
- In-house technology and Common Infrastructure available
- Strategic Location to meet Export demand
- Approval from all Large Global Tire Companies

Radialization

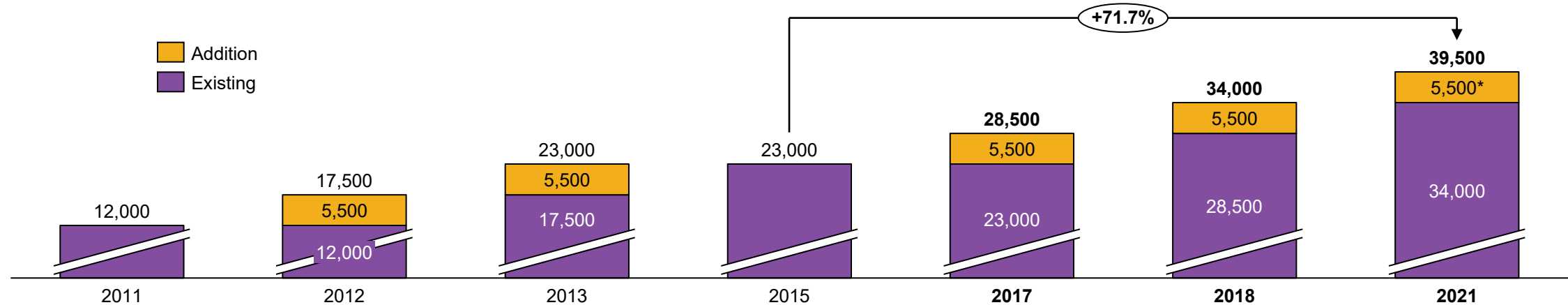
An increase in rate of Radialization in Commercial Vehicles in India will lead to an increase in requirement of Insoluble Sulphur

Geographical Penetration

- North America is the largest market for Insoluble sulphur with potential for growth to increase share
- Insoluble sulphur requirement increasing at a fast pace in India & Asia – High Growth Market

Increase in Automation in Tire Industry and Higher Performance Expectation from Tires will also drive the demand of Insoluble Sulphur

Capacity Expansion...Ready for Future Growth



Brownfield Expansion To cater to the Growth in Insoluble Sulphur Demand

- Large Tire manufacturers expanding their business in Asia – High Growth Market
- Grabbing opportunities of increasing Radialisation in India
- Strong R&D and in house Technology to support future expansion
- Increase in market share in the Domestic & International market
- Increase presence in North American Market
- Increase from Natural Growth of Existing Customers

For further information, please contact:

Company :

Investor Relations Advisors :

OCCL Ltd.

CIN: L24302GJ2022PLC131360

Mr. Anurag Jain - CFO

investorfeedback@occlindia.com

<http://www.occlindia.com/>

Strategic Growth Advisors Pvt. Ltd.

CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Varun Shivram

deven.dhruva@sgapl.net / varun.shivram@sgapl.net

+91 9833373300 / +91 9137891895

www.sgapl.net